



10

COMMON PROBLEMS (AND SOLUTIONS) WHILE OBTAINING A MORTGAGE

1

**BUYER DOESN'T QUALIFY
FOR A LOAN**

2

**LACK OF
COMMUNICATION**

3

**3-DAY BUYER REMORSE
OR "FREAK OUT PERIOD"**

4

VALUE COMES IN LOW

5

**HOME INSPECTION
REPORT IS A DISASTER**

6

**TOO MUCH
DOCUMENTATION TO SIGN**

7

**YOUR CREDIT SCORE IS LOW
WITH TOO MANY INQUIRIES**

8

SEASONING OF MONEY

9

**DON'T HAVE A BIG
ENOUGH WHY**

10

**CHOSE THE WRONG
REAL ESTATE AGENT**